



ESTES COMPANY OVERVIEW



ABOUT ESTES

As the nation's **largest privately held freight carrier**, Estes combines **95 years of experience**, a **300+ service center network**, and one of the industry's most **robust fleets** to keep freight moving reliably across North America and beyond. With flexible solutions, industry leading reliability, and nationwide coverage, Estes has the capacity and expertise to get shipments where they need to go — on time and intact.

2025 NETWORK & FLEET SNAPSHOT

- Service Centers: 300+
- Employees: 24,200+
- Tractors: 10,600+
- Trailers: 43,247+
- Dock Doors: 13,190+



LESS THAN TRUCKLOAD (LTL)

- Top national LTL carrier with 300+ service centers
- Nearly 7,000 next day lanes, 60% direct
- Extensive North American footprint for reliable transit

TIME CRITICAL GUARANTEED

- Industry-leading service guarantee
- On-time appointments, pickups, deliveries, and damage-free performance
- Supports Must Arrive By Date (MABD) requirements
- Optional Estes Retail Guarantee™

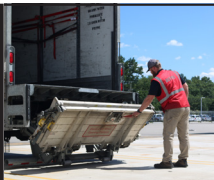


VOLUME LTL & TRUCKLOAD

- Asset-based, year-round capacity
- Cost-effective alternative to standard LTL
- Ideal for large shipments or seasonal surges

FINAL MILE

- Residential and commercial non-dock delivery solutions
- 45% of drivers go out with a liftgate every day
- Text appointing and updates
- Electric pallet jacks



INTERNATIONAL & OFFSHORE

- Service to Alaska, Hawaii, Puerto Rico, Mexico & Canada
- Many containers with captive beams and Webb walls for added freight protection
- Dedicated Offshore team for specialized handling
- Next-day border service to many Canadian destinations

CUSTOM SHIPPING & LOGISTICS

- Dedicated fleet, logistics centers, product-to-market & more
- Product rollouts from pickup to delivery
- Domestic freight forwarding with guaranteed and delivery-specific options



SUSTAINABILITY AT ESTES



Estes operates with a long-term commitment to environmental responsibility. We invest in equipment and technologies that reduce emissions, optimize efficiency, and support a cleaner future for freight transportation.

- Expanding solar arrays and electric charging
- Growing fleet of CNG, RNG, biodiesel, and electric vehicles
- Advanced technologies like route optimization software to lower emissions
- Allocated emissions reporting for our customers



MASTIO BEST VALUE PROVIDER

- Ranked #1 Best Value Provider for 4th consecutive year
- Reflects our ability to pair exceptional quality with operational efficiency
- Estes delivers real value — not just competitive rates

OUR PEOPLE MAKE THE DIFFERENCE

- Average length of service is 7.5 years
- 91% of dock hours are full time
- Consistently recognized as employer of choice by leading organizations



LEARN MORE

A full library of Help Guides, Insights, and Videos is available on the [Estes website](https://www.estes-express.com) (estes-express.com).

At Estes, We Love Freight. And we'd love the opportunity to love yours too.

[Click here to contact Association Solutions](#) to learn more about the specialized rates you receive through your association.

